## Office of the Superintendent of Schools MONTGOMERY COUNTY PUBLIC SCHOOLS Rockville, Maryland

June 29, 2021

## **MEMORANDUM**

## APPROVED BY BOARD

To:

Monifa B. McKnight, Acting Superintendent of Schools

Procurement Co. From:

Subject: Procurement Contracts of \$25,000 or More

WHEREAS. Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

Resolved. That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

Playground and Water Play Equipment with Related 010521-LTS-4

Accessories and Services

Responsible Office: Division of Design and Construction

Awardee

PlayPower, Inc., Huntersville, North Carolina \$500,000

(Local Affiliate: Havre de Grace, Maryland)

Fuel Management Technologies-Extension 022217-SYS

Responsible Office: Department of Transportation

<u>Awardee</u>

\$ 40,000 Syn-Tech Systems, Inc., Tallahassee, Florida

031517-TIS Technology, Security, and Communications

Solution—Extension

Responsible Office: Infrastructure and Operations. Systemwide Safety and Emergency Management.

Department of Facilities Management

<u>Awardee</u>

\$500,000 Johnson Controls US Holdings, LLC, Milwaukee.

Wisconsin (Local Affiliate: Alexandria, Virginia)

042419	CBS Lab and Science Equipment and Supplies Responsible Office: Science, Technology and Engineering	
	Awardee Carolina Biological Supply Company, Burlington, North Carolina	\$175,770
060B7400088	Radio Communications Responsible Office: Department of Systemwide Safety and Emergency Management and Department of Transportation	
	Awardee Procom Communications, LLC,* Jessup, Maryland	\$ 49,190
062320-SNB	Sunbelt Rentals Responsible Office: Department of Maintenance and Operations	
	Awardee Sunbelt Rentals, Inc., Baltimore, Maryland	\$ <del>9</del> 45,000
091719-DCT	Event Seating and Staging Solutions with Related Accessories and Services—Extension Responsible Office: Division of Design and Construction	
	Awardee Dant Clayton Corporation, Louisville, Kentucky	\$500,000
1060169	Off the Lot New Vehicles and Equipment Responsible Office: Department of Materials Management	
	Awardees (See note on page 10) Criswell Chevrolet, Inc., Gaithersburg, Maryland Criswell Performance, LLC, Gaithersburg, Maryland Lindsay Ford, LLC, Wheaton, Maryland Total	\$400,000
1080207	Inspection and Testing of Aboveground and Underground Storage Tank Systems—Extension Responsible Office: Division of Sustainability and Compliance	
	Awardee Apex Companies, Inc., Rockville, Maryland	\$150,000

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15-JL-12	Science Labware Supplies & Equipment—Extension Responsible Office: Department of Secondary Curriculum and Districtwide Programs	
	Awardee Fisher Scientific Company, LLC, Hanover Park, Illinois	\$175,060
15-JLP-023	HVAC Products, Installation, Services and Related Products and Services—Extension Responsible Office: Division of Maintenance and Operations	
	Awardee Boland Trane Services, Inc., Gaithersburg, Maryland	\$700,000
20-223	Storm Water Management Facility Maintenance Responsible Office: Division of Sustainability and Compliance	
	Awardee AAA Storm Water Management Facilities Repair Group, Inc., Gaithersburg, Maryland	\$600,000
42319	Metro Ethernet Data Services—Extension Responsible Office: Department of Infrastructure and Operations	
	Awardee Comcast Cable Communications Management, Philadelphia, Pennsylvania	\$ 30,000
4400003638	Elevator Maintenance, Repair & Modernization—Extension Responsible Office: Division of Maintenance and Operations	
	Awardee Elcon Enterprises, Inc., Upper Marlboro, Maryland	\$520,000
573-18	Instructional Materials and Classroom Teaching Supplies and Equipment Responsible Office: Office of Special Education	
	Awardee Community Products, LLC, Rifton, New York	\$300,000
9803126	Central Purchase of QuaverEd, Inc.—Extension Responsible Office: Office of Curriculum and Instruction	
	Awardee QuaverEd, Inc., Nashville, Tennessee	\$236,880

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Members of the Board of Education	4

9803127	Music First—Extension Responsible Office: Office of Curriculum and Instruction	
	Awardee Music Sales Digital Services, LLC, New York, New York	\$175,000
CQ17100	Diesel Fuel Responsible Office: Department of Transportation	
	Awardee Mansfield Oil Company of Gainesville, Inc., Gainesville, Georgia	\$500,000
KSH-324-17	No. 2 Fuel Oil Responsible Office: Department of Facilities Management	
	Awardee PAPCO, Inc., Aston, Pennsylvania	\$ 80,000
MBU-508-17	Purchase of Floor Care Machines and Associated Equipment—Extension Responsible Office: Division of Maintenance	
	Awardee S&E Paper, Inc.,* Beltsville, Maryland	\$60,000
PLTW	Biomedical Sciences & Technology Education Programs—Extension Responsible Office: Department of College and Career Readiness and Districtwide Programs	
	Awardee Project Lead The Way Inc., Indianapolis, Indiana	\$262,617
R150505	HVAC Equipment, Installation, Service and Related Services—Extension Responsible Office: Division of Maintenance and Operations	
	Awardee Daikin Applied Americas, Inc. Minneapolis, Minnesota (Local Affiliate: Bowie, Maryland)	\$700,000
WTP-1617	Water Treatment Program—Extension Responsible Office: Division of Sustainability and Compliance	
	Awardee Bond Water Technologies, Inc., Gaithersburg, Maryland	\$ 50,000

4083.9 Whiteboards, Tackboards, and Accessories—Extension Responsible Office: Department of Materials Management

Awardee

Steel Products, Inc.,\* Rockville, Maryland

\$47,963

4091.9 Art and School Papers—Extension

Responsible Office: Department of Materials Management

Awardees (See note on page 10)

DGS Educational Products, Inc.,\* Delray Beach, Florida

Ivin Lee,\* Laurel, Maryland

Pyramid Paper Company, Tampa, Florida School Specialty, Inc., Greenville, Wisconsin (Local Affiliate: Gaithersburg, Maryland)

W.B. Mason Company, Inc., Brocton, Massachusetts

(Local Affiliate: Columbia, Maryland)

Total \$389,580

4095.7 Lamps—Extension

Responsible Office: Division of Maintenance and Operations

Awardee

C.N. Robinson Lighting Supply Co., Inc., Baltimore, Maryland

\$180,000

4291.4 Interpreting Services for Deaf Hard of Hearing Individuals

Responsible Office: Office of Special Education

Awardees (See note on page 10)

365 Interpreting Services, Inc.,\* Germantown, MD American Sign Language, Inc.,\* New York, New York

ASL Interpreter Corps.,\* Rockville, MD

Barbara Tolker,\* Olney, Maryland

ContextGlobal, Inc., Washington, D.C.

Davida Fonner,\* Silver Spring, Maryland

Frederick Interpreting Agency,\* Ijamsville, Maryland

HIS Sign, LLC, Ashburn, Virginia

Hillary Hayes,\* Rockville, Maryland

Joyful Signing, LLC,\* Accokeek, Maryland

Maryland Interpreting Services, Inc., dba Weinterpret.net,

Libertytown, Maryland

Purple Communications, Rockville, Maryland

Shannon P. Jacobs,\* Ijamsville, Maryland

Sign Language USA, McLean, Virginia

	StarSigns Interpreting, Inc.,* Rockville, MD Visual Language Associates, Silver Spring, Maryland Vital Signs, LLC,* Silver Spring, Maryland	
	Total	\$150,000
4321.1	Web-based Safety Training—Extension Responsible Office: Systemwide Safety Programs	
	Awardee Scenario Learning, LLC, Tampa, Florida	\$ 67,050
4327.1	School Transportation Routing Software—Extension Responsible Office: Department of Transportation	
	Awardee Trapeze Software Group, Inc., Cedar Rapids, Iowa	\$40,000
4335.1	Maximo Subscription and Support—Extension Responsible Office: Division of Maintenance and Operations	
	Awardee IBM Corporation, Baltimore, Maryland	\$55,000
4360.1	Implementation of a Certified Athletic Trainer Program in MCPS—Extension Responsible Office: Athletics Unit	
	Awardees (See note on page 10) Adventist Rehabilitation Hospital of Maryland, Inc., Rockville, Maryland	
	National Rehabilitation Hospital, Inc., Washington, D.C. Pivot Athletic Training, LLC, Towson, Maryland Total	\$750,000
4458.1	Facility Condition Assessments—Extension Responsible Office: Department of Facilities Management	
	Awardee Facility Engineering Associates, PC, Fairfax, Virginia	\$200,000
4474.1	Emergency Childcare Benefit Administrator—Extension Responsible Office: Office of Employee Engagement and Labor Relations	
	Awardee Care.com, Inc.,* Waltham, Massachusetts	\$ 85,000

4475.1	SupportEd, LLC Responsible Office: Curriculum and Instructional Programs	
	Awardee SupportEd, LLC,* Fairfax, Virginia	\$175,951
4496.1	Junior Achievement Program Responsible Office: Office of Curriculum and Instructional Programs	
	Awardee Junior Achievement of Greater Washington, Washington, D.C.	\$223,600
4502.1	Spanish Textbook Adoption Responsible Office: Department of Pre-K-12 Curriculum	
	Awardee Wayside Publishing, Freeport, Maine	\$341,582
4560.1	LGBTQ+ Instructional and Professional Services Responsible Office: Office of Curriculum and Instructional Programs	
	Awardee History UnErased, Lowell, Massachusetts	\$ 86,000
4561.1	Legends of Learning Services Responsible Office: Office of Curriculum and Instructional Programs	
	Awardee Legends of Learning, Inc., Washington, D.C.	\$122,400
4562.1	Gizmo Online Simulation Services Responsible Office: Office of Curriculum and Instructional Programs	
	Awardee ExploreLearning, Charlottesville, Virginia	\$247,500
4563.1	Exact Path Edmentum Services Responsible Office: Office of Curriculum and Instructional Programs	
	Awardee Edmentum, Inc., Chicago, Illinois	\$205,650

4890.1	Music and Art Therapy Services Responsible Office: Division of Prekindergarten, Special Programs, and Related Services	
	Awardees (See note on page 10) Levine Music, Inc., Washington, D.C. DLE Music Therapy, LLC,* Rockville, Maryland Darcy Lee Lipscomb O'Daniel,* Frederick, Maryland Total	\$120,000
4911.1	Social Work Services for Social Emotional Special Education Services & Bridge Services—Extension Responsible Office: Office of Special Education	
	Awardees (See note on page 10) Cumberland Therapy Services, LLC, Lafayette, Colorado Freedom Healthcare, LLC,* Baltimore, Maryland Invo HealthCare Associates, LLC, Doylestown, Pennsylvania Maxim Healthcare Services Holdings, Inc., Columbia, Maryland Total	\$100,000
4915.1	Digital Courses Responsible Office: Department of Secondary Curriculum and Districtwide Programs	
	Awardee Edmentum, Inc., Bloomington, Minnesota	\$650,000
4921.1	Tutoring Online Services Responsible Office: Department of Communications	
	Awardee TutorMe, LLC, Los Angeles, California	\$ 31,600
4928.1	Montgomery County Collaboration Council Services—Extension Responsible Office: Office of Student and Family Support and Engagement	
	Awardee Montgomery County Collaboration Council for Children, Youth, and Families, Inc., Rockville, Maryland	\$500,000
4929.1	Teamwork Communications Services—Extension Responsible Office: Department of Communications	
	Awardee Digital Crew Limited T/a Teamwork.com, Ireland	\$ 27,540

7124.6	Pest Control Materials—Extension Responsible Office: Division of Sustainability and Compliance	
	Awardees Rentokil North America, Inc.,* Reading, Pennsylvania Univar, USA, Inc., Downers Grove, Illinois (Local Affiliate: Baltimore, Maryland) Total	\$ 25,700 <u>30,825</u> \$56,595
<b>7232.</b> I	Read&Write Software for Google Chrome—Extension Responsible Office: Office of Curriculum and Instructional Programs	
	Awardee TextHelp, Inc., Woburn, Massachusetts	\$ 93,000
7678.4	Portable Lifts, Purchase, Rentals, Maintenance and Repairs—Extension Responsible Office: Division of Maintenance and Operations	
	Awardees (See note on page 10) United Rentals (North America), Inc., Atlanta, Georgia (Local Affiliate: Herndon, Virginia) Werres Corporation, Frederick, Maryland Total	\$250,000
9122.7	Breads and Rolls—Extension Responsible Office: Division of Food and Nutrition Services	
	Awardee H&S Distribution, LLC, Baltimore, Maryland	\$823,169
9203.10	Custom Science Kits—Extension Responsible Office: Department of Materials Management	
	Awardee Sempco, Inc.,* Nashua, New Hampshire	\$200,000
9453.1	Montgomery County Solid Waste Disposal Fee—Extension Responsible Office: Division of Maintenance and Operations	
	Awardee Montgomery County-Office of Finance, Rockville, Maryland	\$640,000

9461.1 Air Handler Unit Replacement at West Farm Depot

Responsible Office: Division of Maintenance and Operations

Awardee

M&M Welding and Fabricators, Inc.,\* Mount Airy, Maryland

\$ 62,400

TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE

\$14,571,097

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July I through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:DGT:EM:ESD:amd

Attachment

Bid Activity Report June 29, 2021

		No. MFD Total No.	0.0	
BID No.	BID NAME	Vendors Vendors of Bids Real Mailed Received Re	Bids of Bids Received Awarded	Contracts Awarded
010521-LTS-4	Playground and Water Play Equipment with Related Accessories and Services	N/A Sourcewell Contract		<b>†</b> .
022217-SYS	Fuel Management Technologies—Extension	N/A Sourcewell Contract		
	Technology, Security, and Communication Solutions—Extension	N/A Sourcewell Contract		Tribute to service to the service serv
042419	CBS Lab and Science Equipment and Supplies	N/A		
060B7400088	Radio Communications	N/A State of Maryland Contract		
062320-SNB	Sunbett Rentals	N/A Sourcewell Contract		
091719-DCT	Event Seating and Staging Solutions with Related Accessories and Services—Extension	N/A		
6910901	Off the Lot New Vehicles and Equipment	N/A Montgomery County Contract		
1080207	Inspection and Testing Aboveground and Underground Storage Tank Systems—Extension	N/A Montgomery County Government Contract	t Contract	
15-JL-12	Science Labware Supplies & Equipment—Extension	N/A Hartford County Public Schools Contract	Contract	
15-JLP-023	HVAC Products, Installation, Services and Related Products and Services—Extension	N/A OMNIA Partners Contract		
20-223	Storm Water Management Facility Maintenance	N/A Frederick County Government Contract	ontract	
42319	Metro Ethernet Data Services—Extension	N/A		
4400003638	Elevator Maintenance, Repair & Modernization—Extension	N/A Howard County Government Contract	ifract	
573-18	Instructional Materials and Classroom Teaching Supplies and Equipment	N/A Buyboard National Purchasing Cooperative Contract	ooperative Contrac	

Bid Activity Report June 29, 2021

		No. of Vendors	No. MFD Vendors	Total No.	Total No. of MFD Bids	Total No. of Bids	Total No. of MFD
BID No.	BIDNAME	Mailed	Mailed	Received	Received	Awarded	Contracts Awarded
9803126	Central Purchase of QuaverEd, Inc.—Extension	N/A					
9803127	Music First—Extension	N/A					
C20129	Ultra-Low Sulfur Diesel Fuel	N/A COG	N/A COG Cooperative Contract	Contract			
CQ17100	Diesel Fuel	N/A COG	N/A COG Cooperative Contract	Contract			
DB1026322	Local Telecommunications Services—Extension	N/A Maryl	and Departr	nent of Infc	N/A Maryland Department of Information Technology Contract	thnology Cor	ntract
GS-35F-0765R	Information Technology Equipment, Software & Services—Extension	N/A Genen	al Services	Administrat	N/A General Services Administration Contract		
KSH-324-17	No. 2 Fuel Oil	N/A Baltin	ore County	Public Sch	N/A Baltimore County Public Schools Contract	#	
MBU-508-17	Purchase of Ploor Care Machines and Associated Equipment—Extension	N/A					
PLTW	Biomedical Sciences & Technology Education Programs—Extension	N/A Projec	N/A Project Lead The Way Contract	Way Contra	3ct		
R150505	HVAC Equipment, Installation, Service and Related Services—Extension	N/A OMN	N/A OMNIA Partners Contract	Contract			
WTP-1617	Water Treatment Program—Extension	N/A Charle	s County P	ublic Schoo	N/A Charles County Public Schools Contract		
4083.9	Whiteboards, Tackboards, and Accessories—Extension	01	3	S	ı	-	1
4091.9	Art and School Papers—Extension	11	.3	7	2	5	2
4095.7	Lamps—Extension	10	2	Ф.			0

Bid Activity Report June 29, 2021

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		No. of	No. MFD	Total No.	of MFD	Total No.	
		Vendors	Vendors	of Bids	Bids	of Bids	Total No. of MFD
BID No.	BID NAME	Mailed	Mailed	Received	Received	Awarded	Contracts Awarded
4291.4	Interpreting Services for Deaf Hard of Hearing Individuals	34	20	19	12	17	10
4321.1	Web-based Safety Training—Extension	N/A Schoo	l Excess Lia	ability Joint	Insurance F	N/A School Excess Liability Joint Insurance Fund Contract	
4327.1	School Transportation Routing Software—Extension	V/A					
4335.1	Maximo Subscription and SupportExtension	V/V					
4360.1	Implementation of a Certified Athletic Trainer Program in MCPS—Extension	4	0	5	0	3	0
4458.1	Facility Condition Assessments—Extension	-	0	<b>.</b>	0	1	0
4474.1	Emergency Childcare Benefit Administrator—Extension	&	<b>-</b>	2	. 1		
4475.1	SupportEd, L.I.C	6	г.	5	1	1	-
4496.1	Junior Achievement Program	N/A					
4502.1	Spanish Textbook Adoption	N/A					
4560.1	LGBTQ+ Instructional and Professional Services	N/A					
4561.1	Legends of Learning Services	N/A					
4562.1	Gizmo Online Simulation Services	Z/A				:	
4563.1	Exact Path Edmentum Services	N/A					

Bid Activily Report June 29, 2021

		No. of	No. MFD	Total No.	Total No. of MFD	Total No.	
í		Vendors	Vendors		Bids	of Bids	Total No. of MFD
BID No.	BID NAME	Maried	Maried	Keceived	Kecerved	Awarded	Contracts Awarded
4890.1	Music and Art Therapy Services	ব	2	4	2	rn.	2
	Social Work Services for Social Emotional Special Education Services (SESES) & Bridge						
4911.1	Services—Extension	10	2	9	2	4	
4915.1	Digital Courses	21	0	3	. 0	<b>,</b>	. 0
4921.1	Tutoring Online Services	N/A					
4928. I	Montgomery County Collaboration Council Services—Extension	N/A					
4929.1	Teanwork Communication Services—Extension	N/A					
7094.6	Afternarket Automotive Parts—Extension	31	4	21	1	14	- -
7124.6	Pest Control Materials—Extension	7	2	2	1	2	2004
7232.1	Read& Write Software for Google Chrome—Extension	N/A					
7678.4	Portable Lifts, Purchase, Rentals, Maintenance and Repairs—Extension	4	0		0	2	0
9122.7	Breads and Rolls—Extension	2	0	1	0	1	0
9139.3	Refrigerated and Frozen Foods—Extension	59	4	46	4	26	6
9203.10	Custom Science Kits-Extension	26	4	3	ш	1	

Bid Activity Report June 29, 2021

					Total No.		
		No. of	No. MFD	Total No.	No. of No. MFD Total No. of MFD Total No.	Total No.	
		Vendors	Vendors   Vendors   of Bids	of Bids	Bids	of Bids	Total No. of MFD
BID No.	BID NAME	Mailed	Mailed	Received	Received	Awarded	Mailed Received Awarded Contracts Awarded
1 12576	Montgomery County Solid Waste Disposal Fee Extension	N/A					
0458 1	Web Development Services	A/X					
9461.1	Air Handler Unit Replacement at West Farm Depot	16	2				-